

## Empowering Organic Grain Farmers Through Cooperative Marketing

### OFARM Marketers- Your Partner in Marketing

- Research and find new and evolving market opportunities.
- Make certain that you get paid in a timely fashion.
- Arrange transportation.
- Handle rejected load options.
- Is the informed voice in the marketing arena 24/7.
- Are the best price discovery system available.
- Trusted consultants when developing a marketing plan.
- Are experts on issues in both a domestic and a world arena of organic production and marketing.



### Organic Farmers Agency for Relationship Marketing

#### Current Board Members

**Oren Holle, President (KS)**

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**Steve Boyda, Secretary (KS)**

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*Organic Farmers' Agency for Relationship Marketing*





CPOF is a farmer owned and directed cooperative, serving its organic farmer members in bargaining and conducting organic sales. We provide customers reliable shipments of quality organic grains, and we support the ongoing development of sustainable organic farming systems.



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## We go to the market together with a price in mind!

**OFARM** through its network structure and marketing calls, keeps organic producers on the cutting edge of the most current market information available.

### The Cooperative Edge

- Buyers are calling daily to any or all of the **OFARM** Marketers, about price and inventory.
- **OFARM** Marketers are calling the buyers about price and inventory.
- Each Marketer knows what buyers are paying for grain.
- As a result, each Marketer knows what buyers are willing to pay for **your** grain.

CPOF Marketer



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NF Organics connects your quality organic grain with the certified organic grain of other farmers. Professionals work for your bottom line. It's our business to know the markets. We negotiate with brokers. We perform financial background checks on potential buyers to assure complete transactions. We have a reputation of supplying buyers in a reliable manner. And you, the producer, receive revenue, security and peace of mind from those services.



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