

## OFARM Livestock Target Price List

The historical levels represent prices received for organic livestock. The target prices represent *upward movement* to levels necessary to sustain a fair return for organic farmers. Because of continued increased confidence in organic foods, these prices also reflect the growing need to more effectively increase supplies of organic livestock produced. Price ranges reflect farm gate prices with regional differentials, genetic variations, weights and grades.

Species	Weight #	Current price/# (2)	September, 2008	February, 2009	September, 2009
Grassfed beef (1)	1000-1200	\$1.40 –\$1.65 LW	\$1.65 - \$1.70 LW	\$1.85 - \$1.90 LW	\$2.10-\$2.15 LW
Grain fed beef	1150-1300	\$1.22-\$1.80 LW	\$1.55 - \$1.80 LW	\$1.75 - \$1.80 LW	\$2.00 - \$2.05 LW
Feeders	500	\$1.46-\$1.50	\$1.65-\$1.70	\$1.85-\$1.90	\$2.30-\$2.35
Feeders	700	\$1.40-\$1.50	\$1.50 - \$1.65	\$1.70-\$1.85	\$1.95-\$2.10
Market hogs	250-260, 72.5% yield	\$1.05-\$1.12 Hot weight \$75-80 cwt. LW	\$1.35 - \$1.40 Hot weight \$98-101 cwt. LW	\$1.50 - \$1.55 Hot weight \$109-112 cwt. LW	\$1.75 - \$1.80 Hot weight \$127-130 cwt. LW
Lambs		To be added	later		
Dairy culls	1200-1400 on up 50% yield	\$1.10-1.15/# Hot weight 50-55 cents LW	\$1.25-1.30/# Hot weight 60-65 cents LW	\$1.45-1.50/# Hot weight 70-75 cents LW	\$1.65-170/# Hot weight 80-85 cents LW
Beef culls	1050-1250 on up, 52% yield	\$1.30-1.40/# Hot weight 65-70 cents LW	\$1.50-1.55/# Hot weight 75-80 cents LW	\$1.70-\$175/# Hot weight 85-90 cents LW	\$1.95-2.00/# Hot weight .95 - \$1.00 LW
Dairy Steers	1050-1300 57% yield	\$1.24-1.35/# Hot weight .80-.90 LW	\$1.45-1.50/# Hot weight .80-.85 LW	\$1.65-170/# Hot weight .95 - \$1.00 LW	\$1.85-1.90/# Hot weight \$1.05- 1.10 LW

LW=Live weight

(1) Grass-fed beef requires 100% beef genetics, *a goal* to finish at 20-24 months and assumes no difference between steers and heifers and fed zero coarse grain. Animals above 1350# are discouraged.

(2) Assumes deliverable load lots to the nearest certified scale, zero shrink.

### **OFARM Target Prices include:**

1. The full recovery of all actual production inputs including those unique to the production, handling, and marketing of organic livestock.
2. A return to labor and management that provides family income at levels that allow for the full involvement and adequate compensation of all members of this partnership in the operation of an organic production unit. This compensation must extend to the education, training and transition to a future generation of organic farmers.
3. Return to investment that provides for the acquisition and ownership of the land and related infrastructure required for organic food production.

4. Income enhancement to provide for support for the social and economic viability of the community.
5. Organic premium for production of healthy, wholesome food in an environmentally responsible manner.